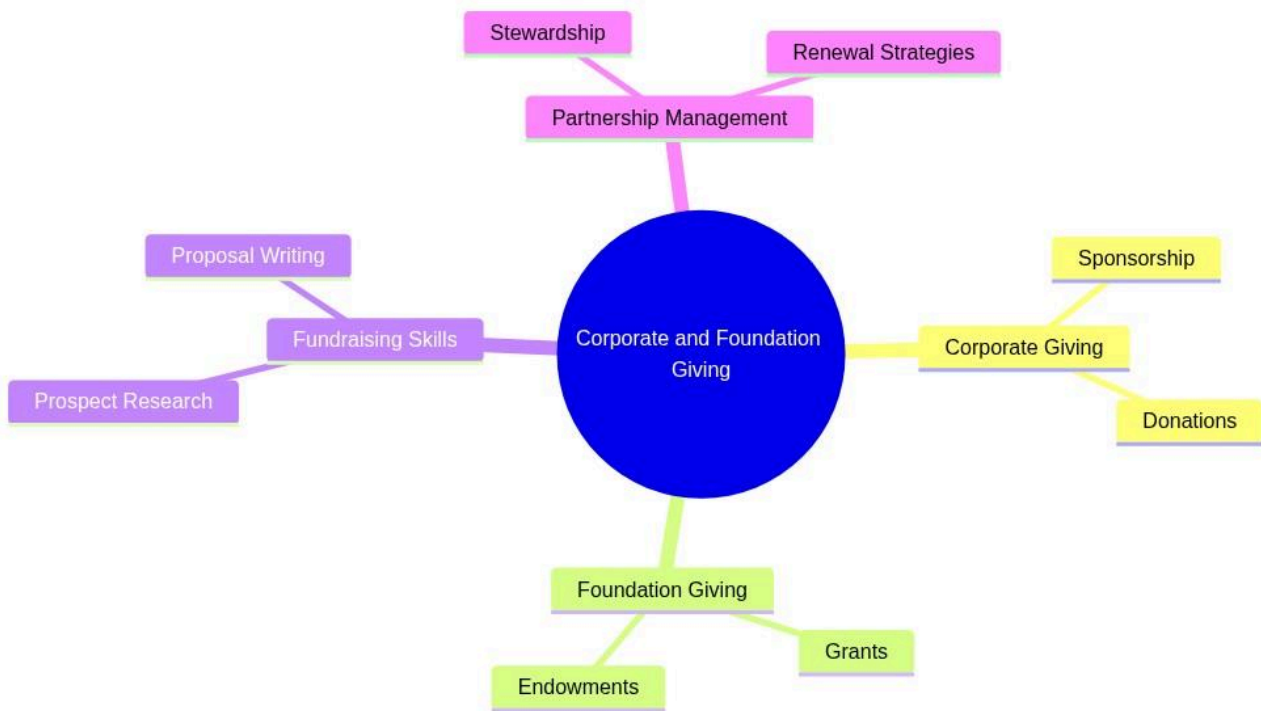


Advanced Skill Certificate in Donor Relations and Fundraising

Corporate and Foundation Giving



mindmap

```
root((Corporate and Foundation Giving))
  Corporate Giving
    Sponsorship
    Donations
  Foundation Giving
    Grants
    Endowments
  Fundraising Skills
    Prospect Research
    Proposal Writing
  Partnership Management
    Stewardship
    Renewal Strategies
```